

SERIAL 98207 - X

CEILING PANELS

Page 1 of 16

MARCH 31, 2004

MARCH 31, 2003

MARCH 31, 2002

MARCH 31, 2001

CONTRACT PERIOD THROUGH MARCH 31, 2000

TO: All Departments

FROM: Department of Materials Management

SUBJECT: Contract for **BUILDER'S SUPPLIES: CEILING COFFERS [AKA CEILING PANELS]**

Attached to this letter is published an effective purchasing contract for products and/or services to be supplied to Maricopa County activities as awarded by the Board of Supervisors on **MARCH 15, 1999**.

All purchases of products and/or services listed on the attached pages of this letter are to be obtained from the vendor holding the contract. Individuals are responsible to the vendor for purchases made outside of contracts. The contract period is indicated above.

Wes Baysinger, Director
Materials Management

WP/cl

Attach

Copy to: Clerk of the Board
Valerie Chavez, Facilities Management
Sharon Tohtsoni, Materials Management

SPECIFICATIONS ON QUOTE FOR: CEILING PANELS

Quantity of material and delivery point: Approximately 120 cartons to be delivered to Maricopa County Facilities Management Department 401 W. Jefferson St. Phoenix, AZ 85003, as covered by purchase order only.

1.0 INTENT:

The intent of this bid is to establish a one (1) year source for the purchase of **CEILING PANELS**. Quote for use by the Maricopa County Facilities Management Department or other County Departments as necessary and by purchase order only.

2.0 SPECIFICATIONS, TECHNICAL:

Vendors are required to write "comply or does not comply next to each item in the technical specification section (example A. 1., A. 2., A. 3., etc.) of this bid. Failure to do so will result in rejection of the bid.

TILES BRANDS LISTED SHALL HAVE NO SUBSTITUTES

ITEM DESCRIPTION	
A.	Sanserra 573 – Armstrong
1.	Grid Face – 15/16"
2.	Dimensions – 24" x 24" x 3/4"
3.	Acoustical Performance – NRC - 0.65 CAC – 35
4.	Color – White
5.	Light Reflection - .73
6.	Edge Detail – Angled Tegular
7.	Material – Embossed Wet-formed mineral fiber w/factory applied vinyl latex paint
8.	Fire/Flame – Class A
9.	Humidity (Sag) Resistance – Standard
B.	Sanserra 571 – Armstrong
1.	Grid Face – Concealed
2.	Dimensions – 12" x 12" x 3/4"
3.	Acoustical Performance – NRC - 0.65 CAC – 35
4.	Color – White
5.	Light Reflection - .73
6.	Edge Detail – Square K4C4
7.	Material – Embossed Wet-formed mineral fiber w/factory

applied vinyl latex paint

8. Fire/Flame – Class A
9. Humidity (Sag) Resistance – Standard

C. Classic Step Cirrus 585 - Armstrong

1. Grid Face – 9/16"
2. Dimensions – 24" x 24" x 3/4"
3. Acoustical Performance – NRC - 0.65
CAC – 33
4. Color – White
5. Light Reflection - .83
6. Edge Detail – Classic Step Tegular
7. Material – Embossed Wet-formed mineral fiber w/factory
applied vinyl latex paint
8. Fire/Flame – Class A
9. Humidity (Sag) Resistance – Standard

D. Fissured 755 – Armstrong

1. Grid Face – 15/16"
2. Dimensions – 24" x 48" x 5/8"
3. Acoustical Performance – NRC - 0.55
CAC – 35
4. Color – White
5. Light Reflection - .80
6. Edge Detail – Square Lay-in
7. Material – Embossed Wet-formed mineral fiber w/factory
applied vinyl latex paint
8. Fire/Flame – Class A
9. Humidity (Sag) Resistance – Standard

E. Classic 757 – Armstrong

1. Grid Face – 15/16"

2. Dimensions – 30” x 60” x ¾”
 3. Acoustical Performance – NRC - 0.55
CAC – 35
 4. Color – White
 5. Light Reflection - .83
 6. Edge Detail – Square Lay-in
 7. Material – Embossed Wet-formed mineral fiber w/factory
applied vinyl latex paint
 8. Fire/Flame – Class A
 9. Humidity (Sag) Resistance – Standard
-

F. Cortega 769 – Armstrong

1. Grid Face – 15/16”
 2. Dimensions – 24” x 48” x 5/8”
 3. Acoustical Performance – NRC - 0.55
CAC – 35
 4. Color – White
 5. Light Reflection - .80
 6. Edge Detail – Square Lay-in
 7. Material – Embossed Wet-formed mineral fiber w/factory
applied vinyl latex paint
 8. Fire/Flame – Class A
 9. Humidity (Sag) Resistance – Standard
-

G. Cortega 772 – Armstrong

1. Grid Face – 15/16”
2. Dimensions – 24” x 60” x 5/8”
3. Acoustical Performance – NRC - 0.55
CAC – 35
4. Color – White
5. Light Reflection - .80
6. Edge Detail – Square Lay-in

7. Material – Embossed Wet-formed mineral fiber w/factory applied vinyl latex paint
 8. Fire/Flame – Class A
 9. Humidity (Sag) Resistance – Standard
-

H. Cortega 773 – Armstrong

1. Grid Face – 15/16"
 2. Dimensions – 20" x 60" x 5/8"
 3. Acoustical Performance – NRC - 0.55
CAC – 35
 4. Color – White
 5. Light Reflection - .80
 6. Edge Detail – Square Lay-in
 7. Material – Embossed Wet-formed mineral fiber w/factory applied vinyl latex paint
 8. Fire/Flame – Class A
 9. Humidity (Sag) Resistance – Standard
-

I. Cortega Second Look 2767 – Armstrong

1. Grid Face – 15/16"
 2. Dimensions – 24" x 48" x 3/4"
 3. Acoustical Performance – NRC - 0.55
CAC – 35
 4. Color – White
 5. Light Reflection - .81
 6. Edge Detail – Angeled Tegular
 7. Material – Embossed Wet-formed mineral fiber w/factory applied vinyl latex paint
 8. Fire/Flame – Class A
 9. Humidity (Sag) Resistance – Standard
-

J. Glacier 707 – USG Interiors

1. Grid – Donn DX

2. Dimensions – 2' x 2' x ¾"
 3. Acoustical Performance – NRC - 0.65 – 0.75
CAC – 40 – 44
 4. Color – White
 5. Light Reflectance – LR3
 6. Edge Detail – Square Lay-in
-

K. Plastic Louver – ALP Lighting

1. Shallow Cell Plastic
 2. Dimensions – ½" x ½" x 3/8"
 3. Material – Polystyrene & Acrylic
 4. Color – Clear
 5. Edge – Interlocking Edge
-

L. Exposed Tee Systems – Prelude XL 15/16" – Armstrong or equal

1. Main Beam – 7300
 - a. 144", routs 6" OC, Intermediate-duty, .013"
 2. Cross Tee – XL342
 - b. 48", routs 12" OC, .010"
 3. Cross Tee – XL7328
 - c. 24", .010"
 4. Wall Molding – 7800
 - d. 144", angle molding, nominal 7/8" bottom flange, .018"
-

M. Acoustical Tile Adhesive

1. Base – Rosin
2. Color – Light Brown
3. Size – 1 Gallon Can
4. Heat Resistance – 300° for 25 min.
5. Coverage – 60 Sq. Ft. per gallon

3.0 STANDARD TERMS & CONDITIONS:

3.1 CURRENT PRICING/RESPONSIBILITY:

It is the responsibility of the successful vendor to advise the Maricopa County Materials Management Department of any changes, which may affect pricing, catalogs, delivery or any condition of this contract. All requests shall be in writing and shall be tendered with a minimum of thirty (30) days' notice. This notice in no way obligates the County to accept any change to the awarded contract. No changes to the existing contract will become effective until approved in writing by the Maricopa County Materials Management Department.

3.2 UNCONDITIONAL TERMINATION FOR CONVENIENCE:

Maricopa County may terminate the resultant agreement for convenience by providing 30 calendar days advance notice to the vendor.

3.3 TERMINATION FOR DEFAULT:

If the Contractor fails to meet deadlines, or fails to provide the agreed upon service/material altogether, a termination for default will be issued. The termination for default will be issued only after it is deemed by the County, that the vendor has failed to remedy the problem after being forewarned.

3.4 APPROPRIATION CONTINGENCY:

The vendor recognized that any agreement entered into shall commence upon the day first provided and continued in full force and effect until termination in accordance with its provisions. The vendor and the County herein recognized that the continuation of any contract after the close of any given fiscal year (July 1 – June 30) shall be subject to the approval of the budget of the County providing for or covering such contract item as an expenditure therein. The County does not represent that said budget item will be actually adopted, said determination being the determination of the County Board of Supervisors at the time of the adoption of the budget.

3.5 SUBCONTRACTING:

The Vendor may not assign this contract or subcontract to another party for performance of the terms and conditions hereof without the written consent of the County. All correspondence authorizing subcontracting must reference the contract serial number and identify the job project.

3.6 INCORPORATION OF BID INTO THE CONTRACT:

The contents of this solicitation and the selected firm's response are to be incorporated into the contract.

3.7 AMENDMENTS:

All amendments to this contract must be in writing and signed by both parties.

3.8 CONTRACT COMPLIANCE MONITORING:

The Materials Management Department and the using agencies shall monitor the Contractors compliance with, and performance under, the terms and conditions of the Contract. The Contractor shall make available for inspection and/or copying by the County all records and accounts relating to the work performed or the services provided in this Contract.

3.9 NON-COLLUSION:

The Contractor expressly warrants and certifies that neither the Contractor nor its employees or associates has directly or indirectly entered into any agreement, participated in any collusion or otherwise taken any action in restraint of free competitive bidding in conjunction with this bid.

3.10 FINANCIAL STATUS:

All vendors shall make available upon request a current audited financial statement, a current audited financial report, or a copy of a current federal income tax return. Failure or refusal to provide this information within five (5) business days after communication of the request by the County shall be sufficient grounds for the County to reject a bid or proposal, and/or to declare a vendor non-responsive and/or non-responsible, as those terms are defined in the Maricopa County Procurement Code.

If a vendor is currently involved in an ongoing bankruptcy as a debtor, or in a reorganization, liquidation, or dissolution proceeding, or if a trustee or receiver has been appointed over all or a substantial portion of the property of the vendor under federal bankruptcy law or any state insolvency law, the vendor must provide the County with that information as part of its bid/proposal/quote. The County may consider that information during evaluation of the bid/proposal/quote. The County reserves the right to take any action available to it if it discovers a failure to provide such information to the County is a bid/proposal/quote, including, but not limited to, determination that the vendor should be declared non-responsive and/or non-responsible, and suspension or debarment of the vendor, as those terms are defined in the Maricopa County Procurement Code.

By submitting a bid/proposal/quote in response to this solicitation, the vendor agrees that, if, during the term of any contract it has with the County, it becomes involved as a debtor in a bankruptcy proceeding, or becomes involved in a reorganization, dissolution or liquidation proceeding, or if a trustee or receiver is appointed over all or a substantial portion of the property of the vendor under federal bankruptcy law or any state insolvency law, the vendor will immediately provide the County with a written notice to that effect, and will provide the County with any relevant information it requests to determine whether the vendor will meet its obligations to the County.

3.11 PROMPT PAYMENT DISCOUNT:

Maricopa County, through its "Continuous Improvement Initiatives" has identified Vendor Payment as a process requiring attention and improvement. Maricopa County has initiated changes in this area, which are intended to both improve and expedite this process. In light of these efforts, vendors are strongly encouraged to offer Maricopa County Cash Discounts for Prompt Payment Terms. Invoices reflecting such Cash Discounts will be processed with the highest priority.

3.12 P.O. CANCELLATION LANGUAGE:

The Department of Materials Management reserves the right to cancel Purchase Orders within a reasonable period of time after issuance. Should a Purchase Order be canceled, the County agrees to reimburse the vendor but only for actual and documentable costs incurred by the vendor due to and after issuance of the Purchase Order. The County will not reimburse the vendor for any costs incurred after receipt of County notice of cancellation, or for lost profits, shipment of product prior to issuance of Purchase Order, etc.

Vendors agree to accept verbal notification of cancellation from the Department of Materials Management with written notification to follow. By submitting a bid/proposal in response to this solicitation, the vendor specifically acknowledges to be bound by this cancellation policy.

3.13 BID PROTESTS AND DISPUTE RESOLUTION:

Bid protests and contract disputes shall be handled in accordance with the provisions of Article 9, MC1-905, MC1-906, respectively, of the Maricopa County Procurement Code.

3.14 OFFSET FOR DAMAGES:

In addition to all other remedies at Law or Equity, the County may offset from any money due to the bidder any amounts bidder owes to the County for damages resulting from breach or deficiencies in performance under this contract.

3.15 PROVISIONS OF BID DOCUMENTS:

All bids must comply with and not deviate from the provisions of the bid documents. Failure to meet a material requirement of the bid documents shall be reason for rejection of a bid.

3.16 INCURRING COSTS:

Maricopa County is not responsible for any costs incurred in preparing this bid, including the acquisition of supplies and/or personnel.

3.17 PUBLIC RECORD:

All information submitted relating to this bid, except for proprietary information, shall become part of the public record, in accordance with MC1-406.

3.18 CONFORMANCE TO THE MARICOPA COUNTY PROCUREMENT CODE:

This bid will be conducted in accordance with the Maricopa County Procurement Code.

3.19 MBE/WBE PARTICIPATION:

Vendors submitting proposals are encouraged to solicit MBE/WBE participation on this contract. A list of certified MBE/WBE enterprises may be obtained by contacting Carlos Avelar, Contracts Compliance Coordinator for Maricopa County at (602) 506-8656. Please indicate in your bid response MBE/WBE areas of involvement for monitoring purposes.

3.20 PACKING SLIPS:

The packing slip or other suitable shipping document shall accompany each shipment and shall contain the following information:

- 1) Contract number
- 2) Purchase order number
- 3) Name of person receiving or placing order
- 4) Catalog number(s) for each line item purchased, as shown in the price list referenced in your bid.
- 5) Description for each line item purchased, as shown in the price list referenced in your bid. (No substitutions allowed)
- 6) Quantity
- 7) List price from the vendor's submitted catalog
- 8) Discount price as bid
- 9) Discounted Unit Price
- 10) Extended dollar amount
- 11) Tax
- 12) Total

All packing slips for items purchased through additional pricing shall include list price percentage discount and discounted unit price. Packing slips not disclosing the above information shall be returned to the Vendor for the necessary corrections and may result in delays in the processing of payments.

3.21 INVOICING REQUIREMENTS:

All item(s) purchased by the County, whether picked up or delivered, shall be accompanied by a proper invoice billed to the appropriate County agency per the purchase order instructions:

All invoices shall indicate the following:

1. Contract number
2. County purchase order number
3. Quantity
4. Part number(s)/ Catalog number(s) for each line item purchased, as shown in the price list referenced in your bid.
5. Description
6. Pricing per unit
7. Extended Price
8. *Freight, (if applicable)
9. Sales tax on parts only
10. Total
11. Provide two (2) legible copies of the invoice.
12. The invoice shall be dated and signed (full name) by the County employee receiving the parts.

*FREIGHT: If freight is applied on an invoice(s) the following requirements are to be indicated on the invoice(s):

- a) Identify the expedited delivery (overnight, airfreight, UPS direct, etc.) on the invoice(s).
- b) Full name of the using agency employee authorizing this method of delivery.

Invoices not disclosing the above information shall be returned to the Contractor(s) for the necessary corrections.

Questions regarding billing or invoicing shall be directed to the using agencies accounts payable division.

3.22 POST-AWARD MEETING:

The successful Contractor(s) may be required to attend a post-award meeting with the using agency for discussion of the terms and conditions of this contract. This meeting will be coordinated by the procurement officer of this contract.

3.23 PRICE REDUCTIONS:

By submitting a bid or proposal in response to this solicitation, vendors agree to guarantee that Maricopa County is receiving the lowest price offered by your company to other customers for similar services at comparable volumes in a similar geographic area. If at any time during the contract period your company offers a lower price to another customer, notification not be made of price reductions, upon discovery Maricopa County shall reserve the right to take any or all of the following actions:

- 3.23.1 Cancel the contract, if it is currently in effect.
- 3.23.2 Determine the amount, which the County was overcharged and submit a request for payment from the vendor for that amount.
- 3.23.3 Take the necessary steps to collect any performance surety provided on the applicable contract.

3.24 CONTRACT ADMINISTRATION:

To help insure contract compliance, a contract administration process will be an integral part of this contract. County employees will be assigned as contract monitors for key locations throughout the County. Materials Management and the user organizations will utilize the procedure. This contract administration process is an audit and feedback system and will be in addition to any of the other policies and procedures contained herein. The Contract Administration Process is a total quality management tool that empowers the hands-on users to monitor and assure contract compliance.

The vendors should know in the bidding process that the successful bidder will be closely monitored for contract compliance. No additional cost is anticipated to be incurred by the successful bidder by the presence of the contract administration process as long as contract compliance is maintained. Except for the more formalized feedback of findings, the normal vendor/user relationship will exist when within compliance and the contract administration process should be transparent.

3.25 SUBMISSION PRICE CLARITY:

For reasons of clarity all submissions of pricing (pricing page) shall be priced in the same unit (size, volume, quantity, weight, etc.) as the bid specifications request. Submissions (bids) failing to comply with this requirement may be declared non-responsive. Minimum purchase requirements (if any) must be explained in writing by the bidder.

3.26 INDEMNIFICATION:

The Contractor agrees to indemnify and save harmless the County, its officers, agent and employees, hereinafter referred to as indemnitee, from all suits, including attorneys' fees and costs of litigation, actions, loss, damage, expense, cost or claims, of any character including without limitation, injury to or death of any and all persons or property damage sustained and caused by any act, omission, neglect, or misconduct of contractor or on account of any action, claim or amount arising or recovered under Workmen's Compensation law, or arising out of failure of the Contractor or those acting under Contractor to conform to any statutes, ordinances, regulations, law or court decree. It is the intent of the parties to this contract that the indemnitee shall, in all such instances, except for loss or damage resulting from the sole negligence of the indemnitee, be indemnified against all liability, loss or damage.

3.27 ORDERING AUTHORITY:

Vendor(s) should understand that any request for purchase of materials or services shall be accompanied by a valid purchase order, issued by Materials Management, or by a CAPA (Certified Agency Procurement Aid). CAPA purchases are limited to values of less than \$1,000.00. No other request is valid.

3.28 COMPLIANCE WITH SPECIFICATIONS:

The fact that a manufacturer chooses not to produce equipment or materials to meet these specifications will not be considered sufficient cause to adjudge these specifications as restrictive. Bidder/Proposer shall be required to offer equipment or materials, which meet the specifications, or is of equal or greater quality and functionality. Where equipment or materials are offered that are not identical to those contained in the specifications, but are believed to be of equal or greater quality and functionality, the bidder/proposer shall be required to note such deviation, detail why, in their opinion, the equipment or material is of equal or greater quality and functionality in terms of performance and reliability. Maricopa County shall be the final decision maker as to whether the deviation is material and is of equal or greater quality and functionality. Maricopa County retains the sole discretion to waive non-material deviations. Failure to adequately detail any proposed deviation may be grounds for rejection of the entire bid/proposal.

3.29 EMPLOYEE PRICING:

Vendors are requested to include with their bids/proposals/quotes the amount of any discounts they are willing to offer to Maricopa County Employees. The amount of the offered discount, if any, will not be considered in evaluating bids/proposals/quotes to determine which vendor has offered the lowest price or which proposal is determined to be in the best interest of Maricopa County. The County does not want vendors to offer any discount to County Employees that would negatively impact the pricing the vendors offered to Maricopa County for its purchases. Should the vendors have any questions regarding this request, please contact the buyer as identified in below.

3.30 INQUIRIES:

Questions concerning this bid should be directed to:

AL MAREK
Department of Materials Management
Telephone: (602) 506-3243

3.31 CONTRACTOR RESPONSIBILITY:

The Contractor will be responsible for any damages whatsoever to County property as applicable when such property is the responsibility or in the custody of the Contractor, his employees or subcontractors.

3.32 AMPLIFYING DATA:

Should any bidder wish to submit amplifying data with this bid, a statement should be made on the bottom of the bid that such amplifying material is a part of the bid and attach material to the bid form(s).

3.33 GUARANTEE:

All equipment, units and components shall be guaranteed in accordance with the following clauses:

Guarantee that the equipment offered is free from defects in design and construction and that it will give continuous and efficient service under normal conditions for a minimum period of twelve (12) months or OEM warranty, whichever is greater from date of delivery.

Guarantee that the equipment is the manufacturer's standard design in construction and that no changes or substitutions have been made.

Guarantee and agree to replace promptly without cost of any nature to the County during the warranty period any and all parts failing because of defects in design and/or construction excepting those parts that may fail as a result of accident, fire, or negligence on the part of the operating personnel ("Promptly" in this case is defined to mean within 48 hours from time of demand).

3.34 SEVERABILITY:

Any provision of this contract which is determined to be invalid, void, or illegal shall in no way affect, impair, or invalidate any other provision hereof, and remaining provisions shall remain in full force and effect.

3.35 VALIDITY

The invalidity, in whole or in part, of any provision of this agreement shall not void or affect the validity of any other provision of this Agreement.

4.0 SPECIAL TERMS & CONDITIONS:

4.1 CONTRACT LENGTH:

This call for bids is for awarding a firm, fixed price purchasing contract to cover a one (1) year period.

4.2 OPTION TO EXTEND:

The County may, at their option and with the approval of the Contractor, extend the period of this agreement up to a maximum of four (4), one (1) year options. The Contractor shall be notified in writing by the Materials Management Department of the County's intention to extend the contract period at least thirty (30) calendar days prior to the expiration of the original contract period.

4.3 DELIVERY:

Delivery is required F.O.B. Destination (freight included) within five (5) days of receipt of purchase order, for stocked items and 14 days for non-stocked items. Stock items must be available for pickup immediately (during normal store hours).

4.4 AWARD:

Award will be made to the lowest responsive/responsible bidder(s) meeting specifications. However, the County reserves the right to award in whole or in part, by item, group of items, by section or geographic area where such action serves the County's best interest.

4.5 ADDITIONAL PRICING:

Bidders are strongly encouraged to offer additional pricing for related items/products/components, which are not specifically addressed as line items in this call for bids. Pricing offered should be noted on the pricing pages of the vendor response in the format requested. Three (3) sets of catalogs/pricing documents shall accompany any additional pricing offered.

4.6 VENDOR/BIDDER REVIEW OF DOCUMENTS:

Vendor/bidder shall review their bid submission to assure the following documents are properly completed.

1. One (1) original and one (1) copy of all submissions is MANDATORY.
2. Vendor proposal column/section, MANDATORY.
3. Pricing pages, MANDATORY.
4. Mix designs for each mix submitted MANDATORY.
Year 2000 Contract Compliance statement and Agreement page.
5. Bid bond if required.

4.7 LITERATURE:

Technical and descriptive literature must accompany bids.

4.8 BLANKET/DISCOUNT PRICING - SUPPORTIVE DOCUMENTS

This call for bids includes a section for blanket discount pricing covering the manufacturers listed in blanket pricing section. The vendor shall include discount pricing on additional items not shown on pricing pages, if applicable.

Vendors are required to supply three (3) sets of dated (as listed on the pricing page) pricing documents (catalogs and/or price lists) for those items and/or manufacturers bid. Furthermore, Maricopa County may request additional copies of these pricing documents for use by major using departments for ordering, pricing, and audit functions. Vendors who do not follow this requirement shall be considered non-responsive.

4.9 MANUFACTURES/BIDDERS PRICE LIST:

Bidders shall submit two copies of their current manufacturers/ bidder's price listing with their quote and enter percent of discount offered from this list on items other than those listed on this quote.

4.10 BRAND NAMES:

Specific brand names or types have been used to describe products in their call for bids. Wherever these names occur the phrase "or equal" applies.

4.11 AVAILABILITY:

It shall be the bidder's responsibility to meet the County's delivery requirements, even if the bidder finds it necessary to purchase on the open market or to incur additional freight costs. Maricopa County reserves the right to obtain material on the open market in the event the bidder fails to make delivery and any price differential will be charged against the contractor.

4.12 Vendor is required to maintain an inventory within the Phoenix Metropolitan area.

cc: FEMD

BARRETT-HOMES CONTRACTORS, P.O. BOX 27310, PHOENIX AZ 85061-7310

ATTACHMENT A

PRICING

B0604053/ NIGP CODE 15011

The bidders hereby certify that they have read, understand, and agree that acceptance by Maricopa County of the bidder's offer by the issuance of purchase order or contract will create a binding contract. Further, they agree to fully comply with all terms and conditions as set forth in the Maricopa County Procurement Code, and amendments thereto, together with the specifications and other documentary forms herewith made a part of this specific procurement.

	ITEM	PRICE	MANUFACTURER	ANNUAL ESTIMATED QUANTITY	
A.	Sanserra 573	\$ <u>78.00</u> /Per Ctn	Armstrong	20 CTN	
B.	Sanserra 571	\$ <u>68.00</u> /Per Ctn	Armstrong	5 CTN	
C.	Classic Step Cirrus 585	\$ <u>68.00</u> /Per Ctn	Armstrong	5 CTN	
D.	Fissured 755	\$ <u>27.00</u> /Per Ctn	Armstrong	40 CTN	
E.	Classic 757	\$ <u>70.00</u> /Per Ctn	Armstrong	5 CTN	
F.	Cortega 769	\$ <u>27.00</u> /Per Ctn	Armstrong	5 CTN	
G.	Cortega 772	\$ <u>42.00</u> /Per Ctn	Armstrong	5 CTN	
H.	Cortega 773	\$ <u>54.00</u> /Per Ctn	Armstrong	10 CTN	
I.	2767 2' X 4' Sec Lock II	\$ <u>34.00</u> /Per Ctn	Armstrong	5 CTN	
J.	7342 4' Cross Tee	\$ <u>49.00</u> /Per Ctn	Armstrong	10 CTN	
K.	707 2' X 2' Glacier	\$ <u>50.00</u> /Per Ctn	USG Interiors Inc.	5 CTN	
L.	2' X 4' Egg White Styrene Eggcrate	<u>69.00</u> /Per Ctn	ALP Lighting	150 CTN	\$ ____
M.	Acoustical Tile Adhesive	\$ <u>52.00</u> /Per Gallon	_____	16 GALS	

Manufacturer/Company
Published price list
of Catalog

Price Column
to be used

% of Discount off
Price Column

Armstrong	N/A			
USG Interiors	N/A			
ALP Lighting	N/A			

Explain warranty provisions and duration. Replacement of materials only within 1 year if due to factory defect.

Delivery F.O.B. Destination ? Xyes ___no Delivery (ARO) in days: Stocked 1-2 days / Non-Stocked 2 weeks

P.O. Box 27310, Phoenix, AZ 85061-7310

269-2348

P.O. ADDRESS IF DIFFERENT THAN ABOVE

TELEPHONE

TERMS: 2% NET 35 DAYS

FEDERAL TAX ID NUMBER: 86-0146153

TELEPHONE NUMBER: (602) 269-2348

FAX NUMBER: (602) 272-7782

CONTACT PERSON: BARRY BENARD, EXEC. V.P.

VENDOR NUMBER: 860146153

CONTRACT PERIOD: TO COVER PERIOD ENDING ~~MARCH 31, 2000~~ ~~2001~~ ~~2002~~ ~~2003~~ **2004.**